



FACULTY: Faculty of Social Sciences in Warsaw

PROGRAM: Management and Leadership

PROFILE: Practical

DEGREE: Bachelor

MODE: Weekday studies

RECRUITMENT: Year 2023/2024

SEMESTER 1

No	Course title	Course form	Hours count				ECTS credits	Form of credit
			Hours count	Contact hours	E-learning	Internship		
1	Managing Organizations	module	45				5	Credit with Grade
	Principles of Management	lecture		30				
	Management and organization techniques	workshop		15				
2	Research methods and tools	module	60				6	Credit with Grade
	Social research methodology	seminar		30				
	Managerial Statistics	workshop		30				
3	Social aspects of management	module	45				5	Credit with Grade
	Human behavior in organization	lecture		30				
	Diversity in organization	workshop		15				
4	Academic and business culture	module	30				2	Credit with Grade
	Academic culture	e-learning			15			
	Savoir vivre in business	seminar		15				
5	Microeconomics	lecture	30	30			3	Credit with Grade
6	Entrepreneurship	workshop	15	15			2	Credit with Grade
7	Foreign language 1	class	30	30			3	Credit with Grade
8	Professional internship 1 *	internship	300			300	10	Credit with Grade
Number of hours and points			555	240	15	300	36	

SEMESTER 2

No	Course title	Course form	Hours count				ECTS credits	Form of credit
			Hours count	Contact hours	E-learning	Internship		
1	Organization and environment	module	45				5	Credit with Grade
	Organizational studies	lecture		30				
	Organizational environment	workshop		15				
2	Research for business	module	45				4	Credit with Grade
	Business research	workshop		30				
	Managerial report	workshop		15				
3	Project work	module	45				5	Credit with Grade
	Project management	lecture		30				
	Effective teamwork	workshop		15				
4	Leadership culture	module	45				4	Credit with Grade
	Organizational culture	lecture		15				
	Authority and leadership	seminar		30				
5	Macroeconomics	lecture	30	30			3	Credit with Grade
6	Foreign language 2	class	30	30			3	Credit with Grade
Number of hours and points			240	240	0	0	24	



SEMESTER 3								
No	Course title	Course form	Hours count				ECTS credits	Form of credit
			Hours count	Contact hours	E-learning	Internship		
1	Key business functions	module	60				6	Credit with Grade
	Sales management	workshop		15				
	Customer relationship management	workshop		15				
	Service and production management	workshop		30				
2	Organizational relations	module	45				4	Credit with Grade
	Communication in organization	workshop		30				
	Relationships and responsibility in organization	seminar		15				
3	Psychology in management	module	30				4	Credit with Grade
	Emotions and motivation in management	lecture		15				
	Coping with challenges	workshop		15				
4	Marketing	lecture	30	30			3	Credit with Grade
5	Public management	lecture	30	30			3	Credit with Grade
6	Social project	project	15	15			3	Credit with Grade
7	Foreign language 3	class	30	30			3	Credit with Grade
8	Sports 1	class	30	30			0	Credit without Grade
9	Professional internship 2 *	internship	300			300	10	Credit with Grade
Number of hours and points			570	270	0	300	36	

SEMESTER 4								
No	Course title	Course form	Hours count				ECTS credits	Form of credit
			Hours count	Contact hours	E-learning	Internship		
1	Supporting business functions	module	60				6	Credit with Grade
	Managerial finance	workshop		30				
	Information systems and information technology	workshop		15				
	Supply chain management	workshop		15				
2	Changes and innovations in management	module	30				4	Credit with Grade
	Change management	lecture		15				
	Innovation management	workshop		15				
3	Managing people in organizations	module	45				5	Credit with Grade
	Human resources management	lecture		30				
	Influence and negotiation	workshop		15				
4	Decision-making	workshop	30	30			3	Credit with Grade
5	Organizational development project	project	15	15			3	Credit with Grade
6	Foreign language 4	class	30	30			3	Credit with Grade
7	Sports 2	class	30	30			0	Credit without Grade
Number of hours and points			240	240	0	0	24	



SEMESTER 5								
No	Course title	Course form	Hours count				ECTS credits	Form of credit
			Hours count	Contact hours	E-learning	Internship		
1	Strategic management	module	60				6	Credit with Grade
	Strategic management	lecture		30				
	Business plan	workshop		30				
2	Management in the digital world	module	45				5	Credit with Grade
	Digital business	workshop		30				
	Risk management	lecture		15				
3	Legal aspects of management	lecture	30	30			3	Credit with Grade
4	Ethics in management	seminar	15	15			2	Credit with Grade
5	Organization improvement project	project	15	15			3	Credit with Grade
6	Professional internship 3 *	internship	360			360	12	Credit with Grade
	Start-up TRACK**							
7a	Value design for customers	workshop	30	30			3	Credit with Grade
8a	Idea evaluation and verification	workshop	30	30			3	Credit with Grade
	Project management TRACK **							
7b	Agile project management	workshop	30	30			3	Credit with Grade
8b	Project management tools	workshop	30	30			3	Credit with Grade
	Number of hours and points		585	225	0	360	37	

SEMESTER 6								
No	Course title	Course form	Hours count				ECTS credits	Form of credit
			Hours count	Contact hours	E-learning	Internship		
1	Relationship-based management	module	45				5	Credit with Grade
	Relational economy	lecture		30				
	Sustainable development	seminarium		15				
2	Psychology of group processes	module	30				4	Credit with Grade
	Cooperation and networking	workshop		15				
	Conflict management	workshop		15				
3	Professional improvement and development	module	30				4	Credit with Grade
	Career management	workshop		15				
	Self-presentation and public speaking	workshop		15				
4	BA seminar ***	seminar	30	30			4	Credit with Grade
	Start-up TRACK **							
5a	Setting up a new company	workshop	30	30			3	Credit with Grade
6a	Acquiring financing	workshop	30	30			3	Credit with Grade
	Project management TRACK **							
5b	Project portfolio management	workshop	30	30			3	Credit with Grade
6b	Competencies of project manager	workshop	30	30			3	Credit with Grade
	Number of hours and points		195	195	0	0	23	

	Hours count				ECTS credits
	Hours count	Contact hours	E-learning	Internship	
Number of hours and points	2385	1410	15	960	180

Additional information:

* In accordance with Article 67 section 5 of the Act of 20 July 2018 - the Law on Higher Education and Science, each student shall carry out 6 months of internship during the course of their studies (ie. 960 academic hours, 32 ECTS). Detailed rules for internships are specified in the "Student Internship Regulations" document.

** Specialization track will launch if there is a minimum of 18 students registered.

*** Each graduating student is obliged to take the final examination.