



FACULTY: Faculty of Social Sciences in Warsaw

PROGRAM: Management and Leadership

PROFILE: Practical

DEGREE: Bachelor

MODE: Weekday studies

RECRUITMENT: year 2024/2025

SEMESTER 1

No	Course title	Course form	Hours	ECTS credits	Form of credit
			Hours count		
1	Managing Organizations	module	45	5	Credit with grade
	Principles of Management	lecture			
	Management and organization techniques	workshop			
2	Introduction to social research methodology	seminar	30	4	Credit with grade
3	Social aspects of management	module	45	5	Credit with grade
	Human behavior in organization	lecture			
	Diversity in organization	workshop			
4	Academic and business culture	module	30	2	Credit with grade
	Academic culture	e-learning			
	Savoir-vivre in business	seminar			
5	Microeconomics	module	30	3	Credit with grade
	Microeconomics	lecture			
	Microeconomics	workshop			
6	Entrepreneurship	workshop	15	2	Credit with grade
7	Foreign language 1	class	30	3	Credit with grade
8	Professional internship 1 *	internship	300	10	Credit with grade
Number of hours and points			525	34	

SEMESTER 2

No	Course title	Course form	Hours	ECTS credits	Form of credit
			Hours count		
1	Organization and environment	module	45	5	Credit with grade
	Organizational studies	lecture			
	Organizational environment	workshop			
2	Business research and analysis	module	45	5	Credit with grade
	Statistics and quantitative research	workshop			
	Qualitative research and textual data analysis	workshop			
	Managerial report	workshop			
3	Project work	module	45	5	Credit with grade
	Project management	lecture			
	Basic project management tools	workshop			
	Effective teamwork	workshop			
4	Leadership culture	module	45	5	Credit with grade
	Organizational culture	lecture			
	Authority and leadership	seminar			
5	Macroeconomics	module	30	3	Credit with grade
	Macroeconomics	lecture			
	Macroeconomics	workshop			
6	Foreign language 2	class	30	3	Credit with grade
Number of hours and points			240	26	



SEMESTER 3					
No	Course title	Course form	Hours	ECTS credits	Form of credit
			Hours count		
1	Key business functions	module	60	6	Credit with grade
	Sales management	workshop			
	Customer relationship management	workshop			
	Service and production management	workshop			
2	Organizational relations	module	45	4	Credit with grade
	Communication in organization	workshop			
	Relationships and responsibility in organization	seminar			
3	Psychology in management**	module	30	3	Credit with grade
4	Marketing	lecture	30	3	Credit with grade
5	Public management	lecture	30	3	Credit with grade
6	Social project	project	15	3	Credit with grade
7	Foreign language 3	class	30	3	Credit with grade
8	Sports 1	class	30	0	Credit without grade
9	Professional internship 2 *	internship	300	10	Credit with grade
Number of hours and points			570	35	

SEMESTER 4					
No	Course title	Course form	Hours	ECTS credits	Form of credit
			Hours count		
1	Supporting business functions	module	60	6	Credit with grade
	Managerial finance	workshop			
	Information systems and information technology	workshop			
	Supply chain management	workshop			
2	Changes and innovations in management	module	30	3	Credit with grade
	Change management	lecture			
	Innovation management	workshop			
3	Professional improvement and development**	module	30	4	Credit with grade
4	Legal aspects of management	lecture	30	3	Credit with grade
5	Decision-making	workshop	30	3	Credit with grade
6	Organizational development project	project	15	3	Credit with grade
7	Foreign language 4	class	30	3	Credit with grade
8	Sports 2	class	30	0	Credit without grade
Number of hours and points			255	25	



SEMESTER 5					
No	Course title	Course form	Hours	ECTS credits	Form of credit
			Hours count		
1	Strategic management	module	60	6	Credit with grade
	Strategic management	lecture			
	Business plan	workshop			
2	Management in the digital world	workshop	30	3	Credit with grade
3	Risk management	lecture	15	2	Credit with grade
4	Ethics in management	seminar	15	2	Credit with grade
5	Organization improvement project	project	15	3	Credit with grade
6	Professional internship 3 *	internship	360	12	Credit with grade
	Start-up TRACK**				
7a	Value design for customers	workshop	30	3	Credit with grade
8a	Idea evaluation and verification	workshop	30	3	Credit with grade
	Project management TRACK **				
7b	Agile project management	workshop	30	3	Credit with grade
8b	Project management tools	workshop	30	3	Credit with grade
Number of hours and points			555	34	

SEMESTER 6					
No	Course title	Course form	Hours	ECTS credits	Form of credit
			Hours count		
1	Sustainable development	module	45	5	Credit with grade
	Sustainable economy	lecture			
	Quality of life	seminar			
2	Money and banking	seminar	15	2	Credit with grade
3	Psychology of group processes	module	30	3	Credit with grade
	Cooperation and networking	workshop			
	Conflict management	workshop			
4	Managing people in organizations	module	45	5	Credit with grade
	Human resources management	lecture			
	Influence and negotiation	workshop			
5	BA seminar ***	seminarium	30	5	Credit with grade
	Start-up TRACK**				
6a	Setting up a new company	workshop	30	3	Credit with grade
7a	Acquiring financing	workshop	30	3	Credit with grade
	Project management TRACK **				
7b	Project portfolio management	workshop	30	3	Credit with grade
7b	Competencies of project manager	workshop	30	3	Credit with grade
Number of hours and points			225	26	

		Hours	ECTS
		Hours count	credits
Number of hours and points		2370	180

Additional information:

- * In accordance with Article 67 section 5 of the Act of 20 July 2018 - the Law on Higher Education and Science, each student shall carry out 6 months of internship during the course of their studies (ie. 960 academic hours, 32 ECTS). Detailed rules for internships are
- ** Electives; Specialization track will launch if there is a minimum of 18 students registered.
- *** Each graduating student is obliged to take the final examination.