

**FACULTY: Faculty of Social Sciences in Warsaw**

**PROGRAM: Management and Leadership**

**PROFILE: Practical**

**DEGREE: Bachelor**

**MODE: Weekday studies**

**RECRUITMENT: year 2025/2026**

**SEMESTER 1**

No	Course title	Course form	Hours	ECTS credits	Form of credit
			Hours count		
<b>1</b>	<b>Managing Organizations</b>	<b>module</b>	<b>45</b>	<b>5</b>	<b>Credit with grade</b>
	Principles of Management	lecture			
	Management and organization techniques	workshop			
<b>2</b>	<b>Introduction to social research methodology</b>	<b>seminar</b>	<b>30</b>	<b>4</b>	<b>Credit with grade</b>
<b>3</b>	<b>Social aspects of management</b>	<b>module</b>	<b>45</b>	<b>5</b>	<b>Credit with grade</b>
	Human behavior in organization	lecture			
	Diversity in organization	workshop			
<b>4</b>	<b>Academic and business culture</b>	<b>module</b>	<b>30</b>	<b>2</b>	<b>Credit with grade</b>
	Academic culture	e-learning			
	Savoir-vivre in business	seminar			
<b>5</b>	<b>Microeconomics</b>	<b>module</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
	Microeconomics	lecture			
	Microeconomics	workshop			
<b>6</b>	<b>Entrepreneurship</b>	<b>workshop</b>	<b>15</b>	<b>2</b>	<b>Credit with grade</b>
<b>7</b>	<b>Foreign language 1</b>	<b>class</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>8</b>	<b>Professional internship 1 *</b>	<b>internship</b>	<b>300</b>	<b>10</b>	<b>Credit with grade</b>
<b>Number of hours and points</b>			<b>525</b>	<b>34</b>	

**SEMESTER 2**

No	Course title	Course form	Hours	ECTS credits	Form of credit
			Hours count		
<b>1</b>	<b>Organization and environment</b>	<b>module</b>	<b>45</b>	<b>5</b>	<b>Credit with grade</b>
	Organizational studies	lecture			
	Organizational environment	workshop			
<b>2</b>	<b>Business research and analysis</b>	<b>module</b>	<b>45</b>	<b>5</b>	<b>Credit with grade</b>
	Statistics and quantitative research	workshop			
	Qualitative research and textual data analysis	workshop			
	Managerial report	workshop			
<b>3</b>	<b>Project work</b>	<b>module</b>	<b>45</b>	<b>5</b>	<b>Credit with grade</b>
	Project management	lecture			
	Basic project management tools	workshop			
	Effective teamwork	workshop			
<b>4</b>	<b>Leadership culture</b>	<b>module</b>	<b>45</b>	<b>5</b>	<b>Credit with grade</b>
	Organizational culture	lecture			
	Authority and leadership	seminar			
<b>5</b>	<b>Macroeconomics</b>	<b>module</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
	Macroeconomics	lecture			
	Macroeconomics	workshop			
<b>6</b>	<b>Foreign language 2</b>	<b>class</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>Number of hours and points</b>			<b>240</b>	<b>26</b>	



SEMESTER 3					
No	Course title	Course form	Hours	ECTS credits	Form of credit
			Hours count		
<b>1</b>	<b>Key business functions</b>	<b>module</b>	<b>60</b>	<b>6</b>	<b>Credit with grade</b>
	Sales management	workshop			
	Customer relationship management	workshop			
	Service and production management	workshop			
<b>2</b>	<b>Organizational relations</b>	<b>module</b>	<b>45</b>	<b>4</b>	<b>Credit with grade</b>
	Communication in organization	workshop			
	Relationships and responsibility in organization	seminar			
<b>3</b>	<b>Psychology in management**</b>	<b>module</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>4</b>	<b>Marketing</b>	<b>lecture</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>5</b>	<b>Public management</b>	<b>lecture</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>6</b>	<b>Social project</b>	<b>project</b>	<b>15</b>	<b>3</b>	<b>Credit with grade</b>
<b>7</b>	<b>Foreign language 3</b>	<b>class</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>8</b>	<b>Sports 1</b>	<b>class</b>	<b>30</b>	<b>0</b>	<b>Credit without grade</b>
<b>9</b>	<b>Professional internship 2 *</b>	<b>internship</b>	<b>300</b>	<b>10</b>	<b>Credit with grade</b>
<b>Number of hours and points</b>			<b>570</b>	<b>35</b>	

SEMESTER 4					
No	Course title	Course form	Hours	ECTS credits	Form of credit
			Hours count		
<b>1</b>	<b>Supporting business functions</b>	<b>module</b>	<b>60</b>	<b>6</b>	<b>Credit with grade</b>
	Managerial finance	workshop			
	Information systems and information technology	workshop			
	Supply chain management	workshop			
<b>2</b>	<b>Changes and innovations in management</b>	<b>module</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
	Change management	lecture			
	Innovation management	workshop			
<b>3</b>	<b>Professional improvement and development**</b>	<b>module</b>	<b>30</b>	<b>4</b>	<b>Credit with grade</b>
<b>4</b>	<b>Legal aspects of management</b>	<b>lecture</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>5</b>	<b>Decision-making</b>	<b>workshop</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>6</b>	<b>Organizational development project</b>	<b>project</b>	<b>15</b>	<b>3</b>	<b>Credit with grade</b>
<b>7</b>	<b>Foreign language 4</b>	<b>class</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>8</b>	<b>Sports 2</b>	<b>class</b>	<b>30</b>	<b>0</b>	<b>Credit without grade</b>
<b>Number of hours and points</b>			<b>255</b>	<b>25</b>	

SEMESTER 5					
No	Course title	Course form	Hours	ECTS credits	Form of credit
			Hours count		
<b>1</b>	<b>Strategic management</b>	<b>module</b>	<b>60</b>	<b>6</b>	<b>Credit with grade</b>
	Strategic management	lecture			
	Business plan	workshop			
<b>2</b>	<b>Management in the digital world</b>	<b>workshop</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>3</b>	<b>Risk management</b>	<b>lecture</b>	<b>15</b>	<b>2</b>	<b>Credit with grade</b>
<b>4</b>	<b>Ethics in management</b>	<b>seminar</b>	<b>15</b>	<b>2</b>	<b>Credit with grade</b>
<b>5</b>	<b>Organization improvement project</b>	<b>project</b>	<b>15</b>	<b>3</b>	<b>Credit with grade</b>
<b>6</b>	<b>Professional internship 3 *</b>	<b>internship</b>	<b>360</b>	<b>12</b>	<b>Credit with grade</b>
	<b>Start-up TRACK**</b>				
<b>7a</b>	<b>Value design for customers</b>	<b>workshop</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>8a</b>	<b>Idea evaluation and verification</b>	<b>workshop</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
	<b>Project management TRACK **</b>				
<b>7b</b>	<b>Agile project management</b>	<b>workshop</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>8b</b>	<b>Project management tools</b>	<b>workshop</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
	<b>Number of hours and points</b>		<b>555</b>	<b>34</b>	

SEMESTER 6					
No	Course title	Course form	Hours	ECTS credits	Form of credit
			Hours count		
<b>1</b>	<b>Sustainable development</b>	<b>module</b>	<b>45</b>	<b>5</b>	<b>Credit with grade</b>
	Sustainable economy	lecture			
	Quality of life	seminar			
<b>2</b>	<b>Money and banking</b>	<b>seminar</b>	<b>15</b>	<b>2</b>	<b>Credit with grade</b>
<b>3</b>	<b>Psychology of group processes</b>	<b>module</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
	Cooperation and networking	workshop			
	Conflict management	workshop			
<b>4</b>	<b>Managing people in organizations</b>	<b>module</b>	<b>45</b>	<b>5</b>	<b>Credit with grade</b>
	Human resources management	lecture			
	Influence and negotiation	workshop			
<b>5</b>	<b>BA seminar ***</b>	<b>seminarium</b>	<b>30</b>	<b>5</b>	<b>Credit with grade</b>
	<b>Start-up TRACK**</b>				
<b>6a</b>	<b>Setting up a new company</b>	<b>workshop</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>7a</b>	<b>Acquiring financing</b>	<b>workshop</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
	<b>Project management TRACK **</b>				
<b>7b</b>	<b>Project portfolio management</b>	<b>workshop</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
<b>7b</b>	<b>Competencies of project manager</b>	<b>workshop</b>	<b>30</b>	<b>3</b>	<b>Credit with grade</b>
	<b>Number of hours and points</b>		<b>225</b>	<b>26</b>	

		Hours	ECTS credits
		Hours count	
<b>Number of hours and points</b>		<b>2370</b>	<b>180</b>

**Additional information:**

\* In accordance with Article 67 section 5 of the Act of 20 July 2018 - the Law on Higher Education and Science, each student shall carry out 6 months of internship during the course of their studies (ie. 960 academic hours, 32 ECTS ). Detailed rules for internships are specified in the "Student Internship

\*\* Electives; Specialization track will launch if there is a minimum of 18 students registered.

\*\*\* Each graduating student is obliged to take the final examination.